

STATE OF NEW HAMPSHIRE

Inter-Department Communication

DATE: December 6, 2012

AT (OFFICE): NHPUC

FROM:  David Goyette, Utility Analyst III - Telecommunications

SUBJECT: DT 12-305 Northland Telephone of Maine, Inc. d/b/a FairPoint
Communications
Tariff Filing to Introduce Voice Advantage Bundle

TO: Commission
Debra Howland, Executive Director

On October 10, 2012, Northland Telephone of Maine, Inc. d/b/a FairPoint Communications (Northland) submitted a filing to add a new service package called Voice Advantage Bundle to its NH Tariff No. 1. In its cover letter, Northland requested the service be allowed to take effect on November 9, 2012. However, a 30-day extension of the review period, to December 9, 2012, was requested by Staff and granted by the Commission to provide Northland additional time to submit a price-floor analysis.

Voice Advantage Bundle provides dial tone access line, local usage, IntraLATA toll usage, InterLATA toll usage, and a custom calling feature for a single bundled rate. Customers of Voice Advantage Bundle have the option of subscribing to voice mail and internet products at discounted rates and can terminate the package at any time. There are three variations of this package, each of which is defined by the number of minutes in the toll usage option as shown below. It should be noted that the rates for each type of Voice Advantage service, which is the rate in the tariff, do not include the charge for InterLATA and IntraLATA toll usage. Those charges for the Voice Advantage Bundle appear in Enhanced Communications of Northern New England Inc.'s schedule of Interstate Rates, Terms and Conditions No. 1.

Voice Advantage Basic	Includes 120 minutes of InterLATA and IntraLATA usage
Voice Advantage 600	Includes 600 minutes of InterLATA and IntraLATA usage
Voice Advantage Unlimited	Includes unlimited minutes of InterLATA and IntraLATA usage

Northland provided revised tariff pages and confidentially submitted a price-floor analysis.

FairPoint stated that the filing contains confidential, commercial, and financial information exempt from public disclosure under RSA 91-A:5, IV.

Staff has reviewed the price-floor analysis and confirmed that the rate for each of the proposed services exceeds the cost. Staff, therefore, recommends that the tariff filing be allowed to go into effect as submitted.